

**MINISTRY OF EDUCATION AND SCIENCE OF
UKRAINE**

Kyiv National University of Trade and Economics

EDUCATIONAL-PROFESSIONAL PROGRAMME

“Commodity Science and Organization of Foreign Trade”

The first level of higher education

**Specialty 076 Entrepreneurship, trade and stock exchange activity Sphere of
knowledge 07 Management and Administration**

**Qualification: higher education level bachelor specialty “Entrepreneurship, trade
and stock exchange activity” specialization “Commodity Science and Organization
of Foreign Trade”**

Kyiv 2021

1. The educational program profile
on 076 specialty “Entrepreneurship, trade and stock exchange activity”
(specialization “Commodity Science and Organization of Foreign Trade”)

1 – General information	
Full name of IHE and structural unit	Kyiv National University of Trade and Economics Department of Commodity Science and Customs
Level of higher education and qualification name in the original language	Level of higher education «Bachelor» specialty “Entrepreneurship, trade and stock exchange activity” specialization “Commodity Science and Organization of Foreign Trade”
Educational program official name	“Commodity Science and Organization of Foreign Trade”
Diploma type and volume of the program	Bachelor Diploma single, 240 ECTS credits, training period 3 years 10 months
Accreditation	Ministry of Education and Science of Ukraine, Ukraine, Certificate on Accreditation ND №1196398 from 21.11.2017 valid to 01.07.2024
Cycle\Level	NQF of Ukraine – 6 level, FQ-EHEA – the first cycle, EQF-LLL – 6 level
Preconditions	Comprehensive General Secondary Education / Junior Specialist Degree
Language(s) of instruction	Ukrainian
Duration period	Valid up to 01.07.2024
Educational Program Link	https://knute.edu.ua
2 – Educational program aim	
Formation of general and professional competencies of specialists capable of solving practical problems and complex specialized tasks in entrepreneurship and foreign trade.	
3 – Educational program characteristics	
Subject area (sphere of knowledge, speciality, and specialization)	Sphere of knowledge 07 Management and administration, specialty 076 “Entrepreneurship, trade and stock exchange activity” specialization “Commodity Science and Organization of Foreign Trade” Commodity Science and Organization of Foreign Trade”
Educational program orientation	Educational-Professional Program

Main focus of the educational program and specialization	<p>General education in the field Management and administration specialty “Entrepreneurship, trade and stock exchange activity” specialization “Commodity Science and Organization of Foreign Trade”</p> <p>Key words: entrepreneurship, trade, stock exchange activity, commodity science, foreign trade</p>
4 – Graduate employability and further learning	
Employability	<p>A graduates of the program can hold primary positions in accordance with the professional titles of works that are part of the following classification groups (according to the classifier of professions DK003: 2010):</p> <p>3152 Product Quality Control Inspector; 3411 Broker; 3411 Dealer; 3411 Stock broker; 3411 Exchange Operations Specialist; 3415 Trade agent; 3415 Trade representative; 3415 Commercial trader; 3415 Industrial trader; 3415 Merchant traveling; 3415 Technical trader; 3416 Buyer; 3419 Commodity expert; 3419 Delivery Organizer; 3419 Sales organizer; 3419 Trade Inspector; 3419 Inspector-commodity expert; 3421 Trading broker (broker); 3422 Agent for customs clearance of goods and goods; 3422 Cargo transfer agent at the border station (point); 3429 Merchant (business and advertising services); 3436.1 Assistant to the head of the enterprise (institution, organization); 3436.2 Assistant to the head of another main unit; 3436.3 Assistant manager of a small enterprise without management staff; 3449 State Inspector of Goods Quality and Trade.</p>
Further learning	<p>The possibility to study by the programme of the second (master) cycle of higher education by educational- professional program.</p>
5 – Training and assessment	

Teaching and learning	Student-centered education, problem-oriented education, education through practical training and self-education.	
Assessment	Current control, term papers, written exams. Final certification - passing the certification exam. Assessment is carried out in accordance with the "Regulations on the assessment of learning outcomes of students and graduate students", "Regulations on the organization of the educational process of students".	
6 – Program competence		
Integral competence(IC)	The ability to solve complex specialized tasks and practical problems in the sphere of entrepreneurship, trade and stock exchange activity on practice or during the education process that implies to use specific theories and methods of correspondent sciences, as well as it is characterized by complexity and ambiguity of conditions.	
General competence(GC)	GC 1	The ability to abstract thinking, analysis and synthesis.
	GC 2	The ability to employ the knowledge received in practical situations.
	GC 3	The ability to communicate orally and in writing using the national language
	GC 4	The ability to communicate using a foreign language
	GC 5	The skills to employ information and communication technologies.
	GC 6	The ability to search, process and analyze information from different sources.
	GC 7	The ability to work in a team.
	GC 8	The ability to demonstrate the initiative and entrepreneurial skills.
	GC 9	The desire to save natural environment.
		GC 10
GC 11		The ability to implement own rights and duties as a member of society, realize the values of the civil (free democratic) society and the necessity its continuing growth, supremacy of the law, rights and liberties of a citizen in Ukraine.
GC 12		The ability to preserve and increase moral, cultural, scientific values and achievements of the society on the base of understanding the history and regularities of the subject area development, its place within the general system of knowledge about nature and society as well as within the development of society, technology and technics, to use different types

		and forms of motion activity to rest actively and keep a healthy lifestyle.
Professional Competence (PC)	PC 1	Critical comprehension of theoretical principles in the sphere of entrepreneurship, trade and stock exchange activity.
	PC 2	The ability to choose and employ therelevant methods, tools to justify the decisions concerning the setting-up, functioning of entrepreneurial, trade and stock exchange organizations.
	PC 3	The ability to perform activities in the form of market relations entities' interaction.
	PC 4	The ability to employ innovative approaches in the entrepreneurial, trade and stock exchange organizations' activities.
	PC 5	The ability to determine and assess goods and services characteristics in the field of entrepreneurial, trade and stock exchange activities.
	PC 6	The ability to perform activities in accordance with the requirements of normative legal instruments in the sphere of entrepreneurial, trade and stock exchange activities.
	PC 7	The ability to define and fulfil professional assignments on organizing the entrepreneurial, trade and stock exchange structures' activities.
	PC 8	The ability to employ the fundamentals of accounting and taxation in entrepreneurial, trade and stock exchange activities.
	PC 9	The ability to organize the foreign economic activity of entrepreneurial, trade and stock exchange structures.
	PC10	The ability to business-planning, evaluation of the current situation on the market and the activities results of the entrepreneurial, trade and stock exchange practice including risks.
	PC 11	The ability to analyze the infrastructure, state and trends of the goods market development in Ukraine and abroad.
	PC 12	The ability to substantiate the choice of the indicesrange to assess the quality and competitive ability of goods.
	PC 13	The ability to employ informational data bases for making operational decisions at an enterprise/organization/institution.

7 – Program learning outcomes (PLO)

PLO 1	To employ basic knowledge on entrepreneurship, trade and stock exchange activity as well as critical thinking, analysis, synthesis in professional purposes.
PLO 2	To employ the knowledge acquired to discover, state and solve assignments within different practical situations in the field of entrepreneurial, trade and stock exchange activity.
PLO 3	To acquire the skills of written and oral professional communication by both the national and foreign languages.
PLO 4	To employ the state-of-the-art computer and telecommunication technologies of exchanging and distributing the information of professional purposes in the sphere of entrepreneurship, trade and stock exchange activity.
PLO 5	To organize the search, independent selection, quality processing of information from different sources to form data bases in the sphere of entrepreneurship, trade and stock exchange activity.
PLO 6	To demonstrate the ability to work independently and in a team, have the skills of interpersonal interaction, which allow to achieve professional services, be initiative and have entrepreneurial sense in different spheres of professional activities.
PLO 7	To employ the knowledge and skills acquired to push forward and put into practice the assignments in the sphere of environmental protection and to perform safe functioning of entrepreneurial, trade and stock exchange structures.
PLO 8	To know terminology and possess basic and well- structured knowledge in the sphere of entrepreneurship, trade and stock exchange activities for further implementation into practice.
PLO 9	To know methods and tools to substantiate the effective managerial decisions concerning establishing and functioning entrepreneurial, trade and stock exchange structures.
PLO 10	To employ the knowledge of the market relations entities' interaction methods for the entrepreneurial, trade and stock exchange

	structures functioning.
PLO 11	To employ innovative approaches within entrepreneurial, trade and stock exchange activities.
PLO 12	To know the fundamentals of legal and regulatory support for the entrepreneurial, trade and stock exchange structures functioning.
PLO 13	To be able to perform professional tasks on managing the entrepreneurial, trade and stock exchange structures functioning and solve problems in critical situations considering external and internal influence.
PLO 14	To employ the knowledge of essential accounting and taxation in entrepreneurial, trade and stock exchange activities.
PLO 15	To implement the knowledge and skills concerning the effective organization of foreign economic activity of entrepreneurial, trade and stock exchange structures taking into consideration the market conditions and current legal norms.
PLO 16	To demonstrate the abilities of business-planning, the assessment of the market conditions and entrepreneurial, trade and stock exchange structures' functioning including risks.
PLO 17	To employ knowledge, abilities and skills in the field of natural-scientific subjects for the theoretical study of general-professional subjects and solving practical assignments on Commodity Science.
PLO 18	The ability to evaluate the influence of raw and technological factors on the finished goods consumer properties .
PLO 19	To measure the goods safety and quality in accordance with the current legislation within national and international levels.
PLO 20	To be able to substantiate the goods range optimal structure at manufacturing and trade enterprises according to the consumers' needs and commodities competitiveness.
PLO 21	To be able to solve complex unpredictable tasks and problems of organizing the foreign trade that anticipates collecting and interpreting the data, the methods and tools choice.
PLO 22	To perform the economic substantiation of

		contractors and distribution channels choice, offer the methods to increase the effectiveness of foreign trade operations.
	PLO23	To be able to set up the merchandise delivery logistic channels and make professional decisions in the sphere of international commodity circulation.
8 – Resource support for program implementation		
Staff support	The academic staff that provide education-professional program on qualification, correspond to the profile and course of disciplines which are taught, also they have the required pedagogical and practical work experience. Professionals with research, managerial, innovative, creative work experience as well as foreign lecturers are involved in the educational process organization.	
Material and technical support	Training premises, computer workplaces, multimedia classrooms allow to ensure the educational process during the whole cycle of training along the educational program.	
Information and educational-methodical support	General scientific and special sources of information on entrepreneurship, trade and exchange activities, educational and methodical and monographic literature, information resources of the distance learning system and the Internet. Official website https://knute.edu.ua/ contains information about educational programs, instructional, pedagogic and scientific activities, structural divisions, enrolment rules, contacts.	

1. List of educational program components and their logic sequence

1.1. List of components of EP

Code	Components of educational program (academic disciplines, term projects (papers), placement, qualification exam, final qualification work)	Amount of credits	Forms of final control
1	2	3	4
Compulsory components of EP			
CC 1	Foreign language for specific purposes	21	E/w
CC 2	Jurisprudence	6	E/w
CC 3	Economic Cybernetics	6	E/w
CC 4	Economic Theory	6	E/w
CC 5	Philosophy	6	E/w
CC 6	Trade entrepreneurship	6	E/w
CC 7	Conformity assessment	4,5	E/w

CC 8	Stock Exchange Trade	6	E/w
CC 9	Economics of Trade	6	E/w
CC 10	Organization of Trade	6	E/w
CC 11	An Enterprise Foreign Economic Activity	6	E/w
CC 11.1	Test on an Enterprise Foreign Economic Activity		
CC 12	Accounting	6	E/w
CC 13	Customs	6	E/w
CC 14	The commodity nomenclature of foreign economic activity	6	E/w
CC 15	Commodity Science. Non-food goods	15	E/w
CC 15.1	Test on Commodity Science		
CC 16	Marketing	6	E/w
CC 17	Logistics	6	E/w
CC 18	Electronic trade and fulfilment	6	E/w
CC 19	International credit and settlement and currency transactions	6	E/w
CC 20	Commodity Science. Food products	12	E/w
CC 21	Modelling of an enterprise financial-economic activity	9	E/w
CC 22	Management	6	E/w
Total amount of compulsory components:		45	
OP 1	Higher and applied mathematics	6	E/w
OP 2	Materials science and fundamentals of manufacturing products technology	6	E/w
OP 3	Spatial Economics	6	E/w
OP 4	Sensory analysis	6	E/w
OP 5	Standardizing, metrology and quality management	6	E/w
OP 6	Statistics	6	E/w
OP 7	Commodity Science theoretical fundamentals	6	E/w
OP 8	Physical methods of investigation	6	E/w
OP 9	Chemistry	6	E/w
OP 10	Goods esthetics and design	6	E/w
OP 11	Trading equipment	6	E/w
OP 12	Safety of goods and environment	6	E/w
OP 13	Customs-intermediary services	6	E/w
OP 14	International audit	6	E/w
OP 15	International shipment	6	E/w
OP 16	World market of goods and services	6	E/w
OP 17	Commodity Science. Antiques	6	E/w
OP 18	Commodity Science. Flowers	6	E/w
OP 19	Commodity science. Packaging materials and	6	E/w

	packaging		
OP 20	Commodity Science. Combustibles and lubricants	6	E/w
OP 21	Commodity Science. Means of transport	6	E/w
OP 22	Commodity Science. Civil weapon	6	E/w
OP 23	Economic Law	6	E/w
OP 24	Entrepreneurial Law	6	E/w
OP 25	Legal resulation foreign economic activity	6	E/w
OP 26	Psychology	6	E/w
OP 27	Trade Psychology	6	E/w
OP 28	Foreign Language	6	E/w
OP 29	Life safety	6	E/w
OP 30	Diplomatic and Business Protocol and Etiquette	6	E/w
OP 31	Esthetics	6	E/w
OP 32	Business Ethics	6	E/w
OP 33	History of Ukraine	6	E/w
OP 34	History of Ukrainian Culture	6	E/w
OP 35	Cultural heritage of Ukraine	6	E/w
OP 36	Logic	6	E/w
OP 37	National Interests in the World's geopolitics and geoeconomics	6	E/w
OP 38	Public speaking	6	E/w
OP 39	Polytology	6	E/w
OP 40	Religious Studies	6	E/w
OP 41	World Culture	6	E/w
OP 42	Social Leadership	6	E/w
OP 43	Sociology	6	E/w
OP 44	The Ukrainian language for specific purposes	6	E/w
Total volume of optional components:		60	
Practical training			
OP 1	Industrial placement 1	4,5	C
OP 1	Industrial placement 2	3	C
OP 1	Industrial placement 3	6	C
Total		13,5	
Attestation			
	Preparation for qualification exam and attestation	3	
Total volume of educational program		240	

4. Attestation form of candidates of higher education

Attestation of the graduates of educational program of Specialty 076 “Entrepreneurship, trade and stock exchange activity” is conducted in the form of a qualification exam and finished by giving out the document of a standard form about conferment of a Bachelor degree with awarding the qualification: higher educational level “Bachelor” specialty “Entrepreneurship, trade and stock exchange activity” specialization “Commodity Science and Organization of Foreign Trade”.

Attestation is open and public.

